

Queensland's trade with Sub-Saharan Africa

Trade relationship

- Sub-Saharan Africa represents a very important emerging market to Queensland.

Merchandise exports

- Queensland's merchandise exports¹ to Sub-Saharan Africa were valued at \$514 million in 2010–11.^P
- Queensland's exports of mining equipment, technology and services (METS) were valued at \$232 million in 2008–09, representing 21.8 per cent of Queensland's total METS exports to the world and 61.4 per cent of Australia's total METS exports to Africa.
- Some 40 per cent of Africa's foreign controlled mining projects are held by Australian companies.
- Queensland's major merchandise exports to Sub-Saharan Africa in 2010–11^P were:

Merchandise exports	Value
Coal, coke and briquettes	\$250 million
Specialised industrial machinery	\$32 million
Crude fertilisers and crude minerals	\$28 million
General industrial machinery	\$27 million
Cereals	\$25 million

Merchandise imports

- Queensland's merchandise imports from Sub-Saharan Africa were valued at \$954 million in 2010–11.^P
- Queensland's major merchandise imports from Sub-Saharan Africa in 2010–11^P were:

Merchandise imports	Value
Petroleum and petroleum products	\$758 million
Road vehicles	\$69 million
Chemical materials and products	\$10 million
Pulp and waste paper	\$8 million
Specialised industrial machinery	\$8 million



¹ Merchandise statistics are sourced from the Australian Bureau of Statistics Foreign Trade unpublished data.

^P Preliminary data.

Areas with export potential for Queensland

- Africa has a rapidly growing, youthful population, a collective gross domestic product of more than \$1.6 trillion and a collective economy which has grown by 5 per cent every year this past decade.
- Sub-Sahara Africa's recovery from the global financial crisis is well underway, with growth in most countries now approaching the high levels of the mid-2000s. Growth this year is expected to average 5.5 per cent, and 6 per cent in 2012. Annual growth in the five years to 2016 is expected to average 7.7 per cent in Mozambique, 5.5 per cent in Botswana and 4.3 per cent in South Africa.
- Specific opportunities exist in the areas of:
 - › agribusiness
 - › education and training
 - › clean technologies, including water and waste management
 - › construction and infrastructure
 - › mining technology, services and equipment.
- The region's abundant natural resources are a major contributor to its sustained economic growth. Sub-Sahara Africa is one of the world's richest regions in minerals and other natural resources, yet these resources remain largely untapped. Many countries, including Angola, Botswana, Chad, the Congo, Nigeria, South Africa and Tanzania, are among the world's largest exporters of gold, aluminium, copper, cobalt, coal, oil, diamonds and a wide range of other industrial minerals.
- Africa's tropical climate supports its agricultural base, making it an enormous long-term market for agribusiness solutions.
- There are opportunities for Queensland businesses to access the significant contributions in aid funds for the Sub-Sahara Africa market. Projects that attract aid funding range across multiple sectors, including transportation, energy, food security, education, healthcare, water and sanitation. Aid investment in Sub-Sahara Africa includes:
 - › over 500 projects and \$11.5 billion committed in the region in the 2010 fiscal year by the World Bank
 - › \$200.9 million committed in 2010–11 by the Australian Government as part of AusAID's official development package.

Queensland's recent successes in Sub-Sahara Africa—a snapshot

- MakMax Australia, a leading architectural membrane company, was awarded a \$23 million contract to work on the Nelson Mandela Bay Stadium in Port Elizabeth, South Africa. The 50 000-seat stadium was built for the 2010 FIFA World Cup.
- The Queensland Government and 16 Queensland companies attended Mining Indaba in Cape Town in February 2010. This conference is one of the most important mining events and covers every aspect of the global mining value chain. The support of the Queensland Government, the only Australian state or territory government present, was acknowledged by the Australian Government and the Queensland companies attending.
- MineWare, an Australian leader in sophisticated dragline mine monitoring solutions, has strengthened its presence in South Africa's coal mining industry by securing a major contract in Middleburg valued at more than \$2 million in August 2010.
- In partnership with Austmine, the Queensland Government and 20 Australian companies, including 15 Queensland companies, attended the Mozambique Coal Conference and inspected the coal development of Rio Tinto and Vale in Tete, Mozambique, in July 2011.



Email us at tradeinfo@qld.gov.au or phone 3224 4035 to find out more about exporting to Sub-Sahara Africa.